

Investors Mutual Concentrated Australian Share Fund

Factsheet as at 31 December 2018

Fund overview

The Investors Mutual Concentrated Australian Share Fund provides exposure to an actively managed, concentrated portfolio of quality shares listed on the ASX. The Fund will aim to provide attractive investment opportunities for investors seeking medium to long term capital growth with income. The Fund applies IML's conservative value based investment philosophy with a long term focus and aims to deliver consistent returns to clients.

The portfolio is heavily biased towards companies that are attractive on a risk/return basis and demonstrate lower volatility than the overall market. We see an opportunity to provide our clients with a more concentrated portfolio which is totally index unaware. The Fund will focus on holding a maximum of 30 stocks selected by the portfolio manager that in their view will deliver excellent long term returns to the Fund's unitholders.

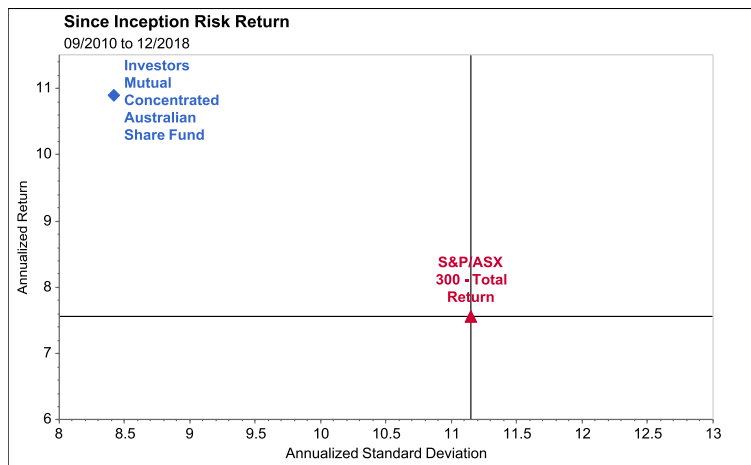
Investment philosophy

IML's investment philosophy is based on the premise that over the long-term, a company's share price will reflect its underlying inherent value. We seek to buy and own companies with a competitive advantage, recurring earnings, run by capable management, that can grow at a reasonable price.

Investment style

IML has an active, "bottom-up" approach to identifying, researching and valuing quality companies. The investment style is built upon a systematic and disciplined research process that aims to deliver superior risk-adjusted returns by favouring quality stocks whose share prices are significantly different from their assessed 'inherent value'.

Delivering risk adjusted returns through active management



Beta* 0.63

Tracking error* 6.25

Source: Factset. *All data since inception to 31 December 2018
Past performance is not an indicator of future performance.

Morningstar research report

"We have high conviction in Investors Mutual (IML) Concentrated Share, which is led by a perceptive portfolio manager applying a time-tested process."

"Senior portfolio manager and head of research Hugh Giddy has been solely responsible for this strategy since its inception in 2010. He is an pedigreed investor who has over time demonstrated considerable portfolio management skill. He also draws on prized insight from IML founder Anton Tagliaferro, as well as the capable eight person analyst team."

"Indeed, IML have developed a solid lineup of promising investors and a strong, collegiate culture."

8 October 2018

Our competitive advantage

- Long standing 'bottom up' investment approach
- Reasonable capital growth overtime
- Low volatility
- Tax effective income stream
- Defensive performance history due to conservative approach
- Long serving PM with experienced team

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Fund Facts

ARSN	145 759 879
APIR	IML0010AU
Inception	1 Sep 2010
Benchmark	S&P/ASX 300 Accumulation Index
Portfolio Manager	Hugh Giddy
Funds Under Management	\$121 million
Investment horizon	4-5 years
Minimum initial investment	A\$50,000
Min additional investment/ redemption	A\$5,000
Distributions	Generally Semi Annually
Performance fee	10.25% (10% excluding GST) of investment returns made in excess of 2% above the Benchmark.
Management fee	0.993% p.a. of the net assets of the fund (includes GST)
Asset classes and allocation range	Aust Equities (80-100%) Cash (0-20%)
Holdings	10-30 stocks

Portfolio Managers



Hugh Giddy
Senior Portfolio Manager & Head of Research
Joined IML in 2010
28+ years extensive investment experience
Previously MD at Cannae Capital and 2IC at Perennial

Ratings

Lonsec: HIGHLY RECOMMENDED

Zenith: RECOMMENDED

Morningstar Analyst Rating™ : SILVER

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LONSEC

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ZENITH

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