

Investors Mutual Australian Smaller Companies Fund

Factsheet as at 31 March 2018

Fund overview

The Investors Mutual Australian Smaller Companies Fund provides exposure to an actively managed portfolio of quality shares outside of the top 100 listed on the ASX. The Fund will aim to provide attractive investment opportunities for investors seeking medium to long term capital growth with income. The Fund applies IML's conservative value based investment philosophy with a long term focus and aims to deliver consistent returns to clients.

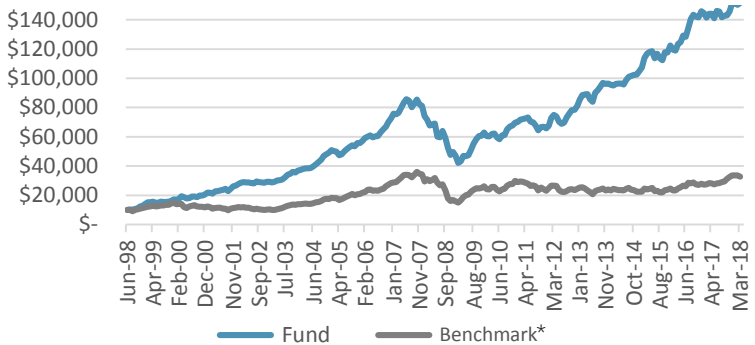
Investment philosophy

IML's investment philosophy is based on the premise that over the long-term, a company's share price will reflect its underlying inherent value. We seek to buy and own companies with a competitive advantage, recurring earnings, run by capable management, that can grow at a reasonable price.

Investment style

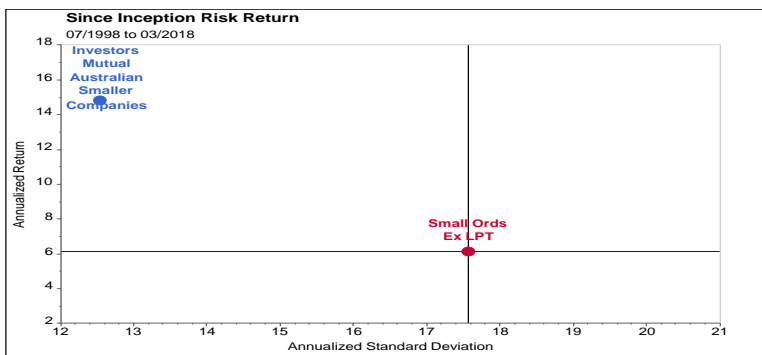
IML has an active, "bottom-up" approach to identifying, researching and valuing quality companies. The investment style is built upon a systematic and disciplined research process that aims to deliver superior risk-adjusted returns by favouring quality stocks whose share prices are significantly different from their assessed 'inherent value'.

Growth of \$10,000 invested at inception



*S&P/ASX Small Ordinaries Index (excluding Property Trusts)

Delivering Risk Adjusted Returns



Source: Factset

Morningstar research report

"The continued stability of the team and consistent delivery of strong performance, despite broader business disruptions in the past, has increased our confidence in the strategy."

"Simon Conn has led the fund since 2002, and he is an investment professional we hold in very high regard. His stock insights are second to none, and we think the addition of assistant portfolio manager Marc Whittaker to the team in August 2016 further bolsters the team's ability to gain insights we believe are differentiated from the market."

Aug 30, 2017

Our competitive advantage

- Low volatility
- Downside protection
- Consistent and tax effective income stream
- Portfolio diversification
- Long term solution
(16+ year proven track record + capacity)
- Experienced, well resourced investment team
- Consistent approach
- Superior risk adjusted performance over the long term
- Lower standard deviation than the market throughout the cycle

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Fund Facts

ARSN	093 182 471
APIR	IML0001AU
Inception	30 June 1998
Benchmark	S&P/ASX Small Ordinaries Index (excluding Property Trusts)
Portfolio Manager	Simon Conn
Funds Under Management	\$190 million
Investment horizon	4-5 years
Minimum initial investment	A\$50,000
Minimum additional investment/redemption	A\$5,000
Distributions	Generally Semi Annually
Performance fee	Nil
Management fee	0.993% p.a. of the net assets of the fund (includes GST)
Transaction Costs per unit	0.25% of the net value of the Fund per unit
Asset classes and allocation range	Australian equities (80-100%) Cash (0-20%)

Portfolio Managers



Simon Conn

Senior Portfolio Manager

Joined IML in 1998, member of initial founding team
Over 19 years of investment experience
Managing funds in the small cap sector since 2002
Previously Investment Analyst at QBE



Marc Whittaker

Assistant Portfolio Manager

Joined IML in July 2016
18+ years within the Funds Management Industry
Previously Portfolio Manager at Milford Asset Management

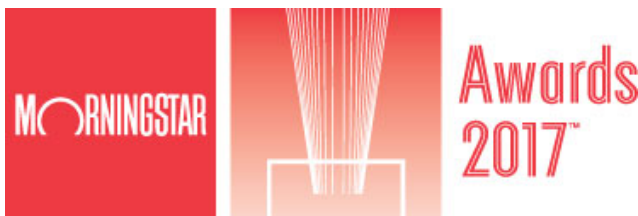
Ratings

Morningstar Analyst Rating™: SILVER

Lonsec: HIGHLY RECOMMENDED

Zenith: RECOMMENDED

Awards



Morningstar Awards 2017 (c). Morningstar, Inc. All Rights Reserved. Awarded to Investors Mutual for Fund Manager of the Year, Domestic Equities Small Cap Category, Australia.

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LONSEC

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ZENITH

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