

Investors Mutual Small Cap Fund

Factsheet as at 31 March 2018

Fund overview

The Investors Mutual Small Cap Fund provides exposure to an actively managed portfolio of quality shares outside of the top 100 listed on the ASX. The Fund will aim to provide attractive investment opportunities for investors seeking medium to long term capital growth with income. The Fund applies IML's conservative value based investment philosophy with a long term focus and aims to deliver consistent returns to clients.

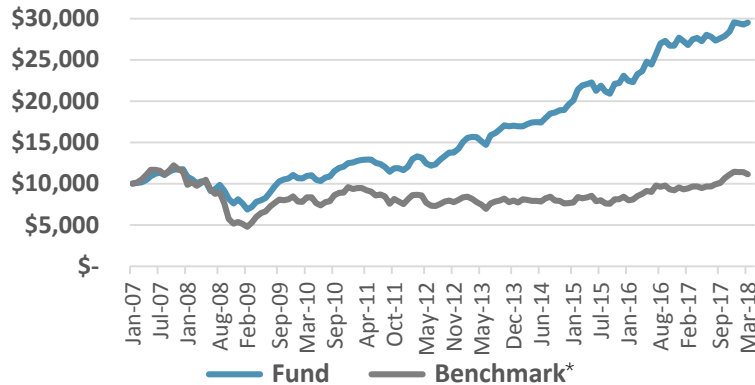
Investment philosophy

IML's investment philosophy is based on the premise that over the long-term, a company's share price will reflect its underlying inherent value. We seek to buy and own companies with a competitive advantage, recurring earnings, run by capable management, that can grow at a reasonable price.

Investment style

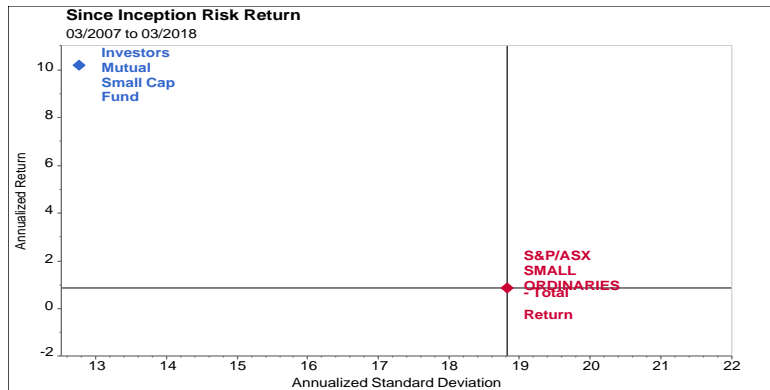
IML has an active, "bottom-up" approach to identifying, researching and valuing quality companies. The investment style is built upon a systematic and disciplined research process that aims to deliver superior risk-adjusted returns by favouring quality stocks whose share prices are significantly different from their assessed 'inherent value'.

Growth of \$10,000 invested at inception



*S&P/ASX Small Ordinaries Index

Delivering Risk Adjusted Returns



Source: Factset

Morningstar research report

"Simon Conn has led the fund since 2002, and he is an investment professional we hold in very high regard. His stock insights are second to none, and we think the addition of assistant portfolio manager Marc Whittaker to the team in August 2016 further bolsters the team's ability to gain insights we believe are differentiated from the market."

"With a track record under portfolio manager Simon Conn dating back to 2002, Investors Mutual Smaller Companies has delivered excellent returns over the long term, particularly excelling in down markets."

Aug 30, 2017

Our competitive advantage

- Reasonable capital growth overtime
- Low volatility
- Downside protection
- Consistent approach
- Tax effective income stream
- Portfolio diversification
- Superior risk adjusted performance over the long term
- Long serving PM with experienced team

Investors Mutual Small Cap Fund

Factsheet as at 31 March 2018

Fund Facts

ARSN	122 918 496
APIR	IML0006AU
Inception	01 Feb 2007
Benchmark	S&P/ASX Small Ordinaries Index
Portfolio Manager	Simon Conn
Funds Under Management	\$ 104 million
Investment horizon	4-5 years
Minimum initial investment	A\$50,000
Minimum additional investment/ redemption	A\$5,000
Distributions	Generally Semi Annually
Performance fee	10.25% of investment returns made in excess of 2% above Benchmark (includes GST)
Management fee	1.15% p.a. of the net assets of the fund (includes GST)
Transaction Costs per unit	0.25% of the net value of the Fund per unit
Asset classes and allocation range	Aust. Equities (80-100%) Cash (0-20%)

Portfolio Managers

**Simon Conn**

Senior Portfolio Manager

Joined IML in 1998, member of founding team
Over 19 years of investment experience
Managing funds in the small caps since 2002
Previously Investment Analyst at QBE

**Marc Whittaker**

Assistant Portfolio Manager

Joined IML in July 2016
18+ years within Funds Management
Previously Portfolio Manager at Milford Asset Management

Ratings

Morningstar Analyst Rating™: SILVER

Zenith: RECOMMENDED

iml.com.au 1300 551 132 iml@iml.com.au

MORNINGSTAR

© 2018 Morningstar, Inc. All rights reserved. Neither Morningstar, nor its affiliates nor their content providers guarantee the data or content contained herein to be accurate, complete or timely nor will they have any liability for its use or distribution. To the extent that any of this information constitutes advice, it is general advice and has been prepared by Morningstar Australasia Pty Ltd ABN: 95 090 665 544, AFSL: 240892 and/or Morningstar Research Limited (subsidiaries of Morningstar, Inc.) without reference to your objectives, financial situation or needs. You should consider the advice in light of these matters and, if applicable, the relevant Product Disclosure Statement (in respect of Australian products) or Investment Statement (in respect of New Zealand products) before making any decision to invest. Neither Morningstar, nor Morningstar's subsidiaries, nor Morningstar's employees can provide you with personalised financial advice. To obtain advice tailored to your particular circumstances, please contact a professional financial adviser. Please refer to our Financial Services Guide (FSG) for more information www.morningstar.com.au/fsg.asp

LONSEC

The Lonsec Rating (assigned 24 February 2017) presented in this document is published by Lonsec Research Pty Ltd ABN 11 151 658 561 AFSL 421445. The Rating is a "class service" (as defined in the Financial Advisers Act 2008 (NZ)) or is limited to "General Advice" (as defined in the Corporations Act 2001 (Cth)) and based solely on consideration of the investment merits of the financial product(s). In New Zealand it must only be provided to "wholesale clients" (as defined in the Financial Advisers Act 2008 (NZ)). Past performance information is for illustrative purposes only and is not indicative of future performance. It is not a recommendation to purchase, sell or hold Investors Mutual Limited product(s), and you should seek independent financial advice before investing in this product(s). The Rating is subject to change without notice and Lonsec assumes no obligation to update the relevant document(s) following publication. Lonsec receives a fee from the Fund Manager for researching the product(s) using comprehensive and objective criteria. For further information regarding Lonsec's Ratings methodology, please refer to our website at <http://www.beyondlonsec.com.au/intelligence/lonsec-ratings>

ZENITH

The Zenith Investment Partners ("Zenith") Australian Financial Services License No. 226872 rating (assigned Feb 2017) referred to in this document is limited to "General Advice" (as defined by the Corporations Act 2001) for Wholesale clients only. This advice has been prepared without taking into account the objectives, financial situation or needs of any individual. It is not a specific recommendation to purchase, sell or hold the relevant product(s). Investors should seek independent financial advice before making an investment decision and should consider the appropriateness of this advice in light of their own objectives, financial situation and needs. Investors should obtain a copy of, and consider the PDS or offer document before making any decision and refer to the full Zenith Product Assessment available on the Zenith website. Zenith usually charges the product issuer, fund manager or a related party to conduct Product Assessments. Full details regarding Zenith's methodology, ratings definitions and regulatory compliance are available on our Product Assessments and at <http://www.zenithpartners.com.au/RegulatoryGuidelines>

INVESTORS MUTUAL LIMITED

While the information contained in this report has been prepared with all reasonable care, Investors Mutual Limited accepts no responsibility or liability for any errors or omissions or misstatements however caused. This is general securities information only and is not intended to constitute a securities recommendation. This information does not account for your investment objectives, particular needs or financial situation. Investors Mutual Limited is the issuer of the Investors Mutual Small Cap Fund. Applications can only be made by reference to the current Product Disclosure Statement, dated 21 September 2017 or through IDPS products that include these Funds. The Product Disclosure Statement can be obtained by contacting Investors Mutual or at <http://www.iml.com.au/how-to-invest/pds-and-forms>. Potential investors should consider the Product Disclosure Statement before deciding whether to invest, or continue to invest in the Fund.